

The Verizon Partner Network Customer focused Partner powered

Join Verizon's Wireless Connectivity Partner (WCP) program today.



The Wireless Connectivity Partner (WCP) program

To bring the digital world to life for your government customers, you need the right company to collaborate with and deliver the solutions that matter most. At Verizon, we can help you do it all—simply, securely and reliably.

The Verizon WCP program empowers businesses to bundle our world-class 4G LTE & 5G networks directly into their end-to-end solutions. Operating under a true resale model, partners can develop and market channel-ready products powered by Verizon connectivity. This includes Fixed Wireless Access (FWA) to replace or supplement traditional wired broadband, as well as Internet of Things (IoT) connectivity on our LTE Cat-1 and Cat-M1 networks for low-data machine and sensor deployment

By partnering with us, you gain the network coverage required to deliver powerful, custom solutions for our mutual federal, defense, and state & local government customers. The WCP program allows you to take full ownership of the customer lifecycle—including product fulfillment, billing, and tier-one technical support—while unlocking new recurring revenue streams for your business.

What partners are eligible for the program?

Verizon welcomes all potential partners and small businesses to our WCP program.

Partner with us to recharge your public sector strategies.

Designed for partners who develop end-to-end solutions and want to market directly to potential end-customers. To participate, a partner must have:

- Experience and ability to sell within the federal, state and local government market.
- A solution-based selling model with an end-to-end managed solution.
- The ability to provide first-call product and technical support for customer inquiries.
- Responsibility for shipping, billing and customer service.
- A product (device) that is certified for use with the Verizon Wireless network (or utilizes our Open Development showcase).

Turn connectivity into opportunity.

As a reseller in the program, you gain access to Verizon's 4G LTE/5G Nationwide network to develop channel-ready products combined with Verizon connectivity.

- Bundle Verizon connectivity with your products and services.
- Develop primary or failover connectivity solutions.
- Expand into new markets leveraging the Verizon brand.
- Offer complete custom end-to-end solutions.
- Grow revenue through annuity business with recurring margins.

Empower your fleet with ThingSpace.

Manage Fixed Wireless Access 4G/5G and 4G/5G IoT connectivity seamlessly on our ThingSpace platform. The portal and APIs are the most effective way to manage bulk connections.

-  **Set rules and alerts for usage, hardware swaps, transactions, suspend and other network triggers.**
-  **Activate devices on dynamic, static, MPN, eSIM and device SKU at multiple addresses.**
-  **Troubleshoot, monitor and manage usage in near real-time.**
-  **Track and inventory devices by cellular identifiers, location and connectivity status.**

Fixed Wireless Access (FWA)

Focus	Key Applications
Broadband internet access and traditional wired replacement	Branch connectivity, backup/secondary connectivity, remote workers, TDM replacement, multi-purpose kiosks, air-gapped networks, fly-away kits, digital signage, fixed video, POTS replacement, point of sale and access control

Internet of Things (IoT)

Focus	Key Applications
Interconnectivity and data exchange between devices	Asset and fleet tracking, condition based remote/sensor monitoring in utilities—water, electricity, gas, parking management, Push-to-Talk (PTT), building automation, healthcare, autonomous products and scanners

NOTE: Some customers may have the opportunity to have their services on Verizon Frontline. Verizon Frontline is the advanced network and technology for first responders. Through three-plus decades of trusted public safety partnership, we've provided first responders with an award-winning network, enabled with priority and preemption; a dedicated crisis response team; an innovation program; and best-in-class, 24/7 dedicated customer support.

Simplify your experience with us.

The Verizon Partner Network is built to help you move the needle. Plus, our one-stop partner portal simplifies the process.

Simple accelerated processes.

Smooth the customer experience with improved lead registration and expedited quoting and ordering.

Support that's never far away.

Get the assistance and technical expertise you need with regionally aligned support.

Extensive training curriculum.

Get help solving more problems and differentiate your organization.

Freedom to work your way.

Our models help you work with us in a way that best suits your business.

Expertise at your disposal.

Expand your offerings with our industry-leading business product portfolio.

A five-star rating from CRN.

Our program is recognized by the channel community's trusted authority for growth and innovation.

Join the Verizon Partner Network

Learn more >
[verizon.com/business/resources/partner-network/join-now/](https://www.verizon.com/business/resources/partner-network/join-now/)

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